



CREATING MORE MEANINGFUL WORK WITH UPSKILLING IN AI, LOW CODE & AUTOMATION

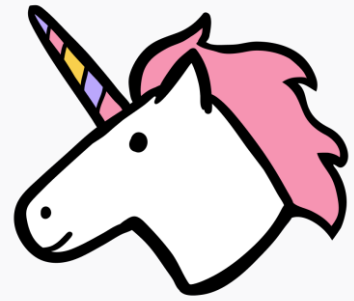




65%

OF ELEMENTARY SCHOOL KIDS WILL HAVE JOBS THAT
DON'T EXIST TODAY





**HOW MANY PERCENT OF
WORK ACTIVITIES COULD
ALREADY BE AUTOMATED?**

EMPLOYEES SKILLS



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TECHNOLOGY IN YOUR COMPANY

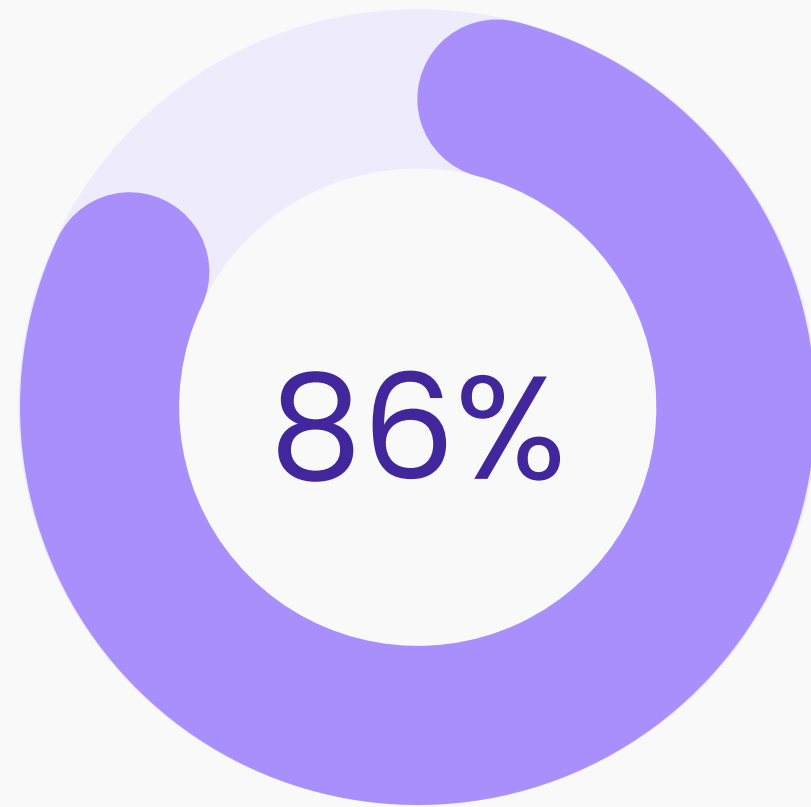


B&P

B&P

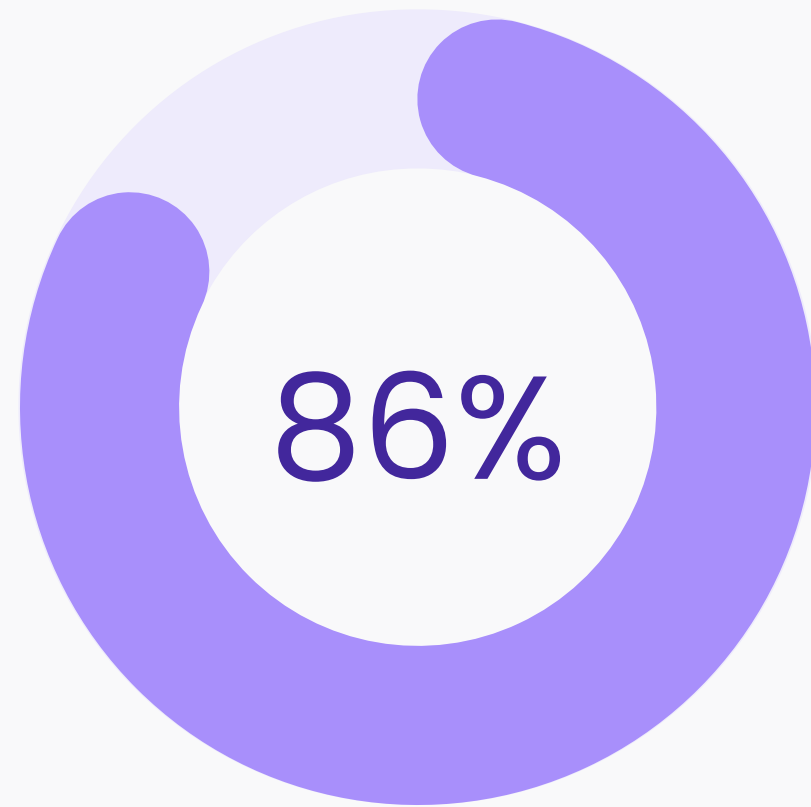
**LARGE ENTERPRISES CAN NOT MAKE USE OF IT BECAUSE
THE SKILLS ARE MISSING**

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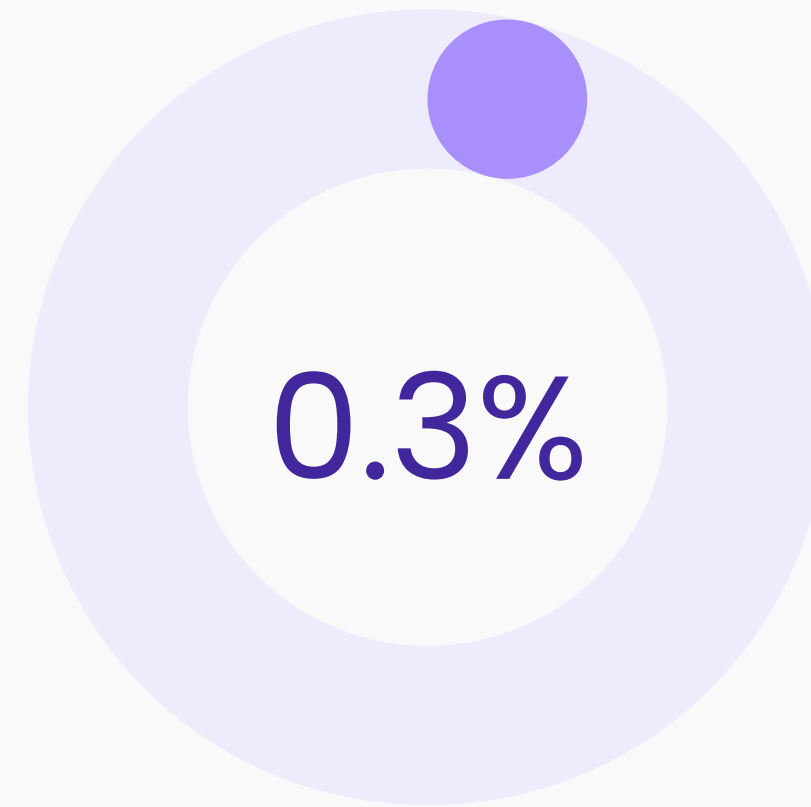


READ, WRITE & COUNT

LARGE ENTERPRISES CAN NOT MAKE USE OF IT BECAUSE THE SKILLS ARE MISSING



READ, WRITE & COUNT



CODE

WHEN A CITIZEN DEVELOPER



**FINALLY GETS
ACCESS TO THE SYSTEM**

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THE RISE OF LOW CODE AND AI HAS CHANGED THE WORLD OF UPSKILLING IN DIGITAL TRANSFORMATION

THE RISE OF **LOW CODE AND AI** HAS CHANGED THE WORLD OF **UPSKILLING IN DIGITAL TRANSFORMATION**

OLD WORLD



Focus on writing code



Lack of Software Developers



Centralized IT Landscape

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NEW WORLD



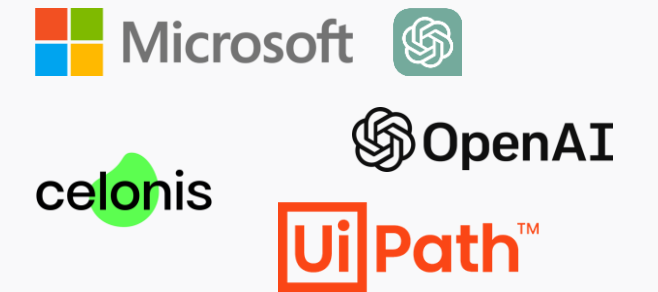
Focus on using Low Code and AI



Education of business users



Democratized IT Landscape



SUCCESSFUL COMPANIES ALREADY DEAL WITH IT..

Generali has trained 700k employees in automation



Mercedes-Benz invests €1.3 billion in digital skills training by 2030



Mercedes-Benz

Spotify saves 45.000 hours back to business by rolling out citizen development



Telekom trains 1.000 People in Generative AI in just one three month period



Siemens re-creates the job profile of a finance employee and aims to train 3.000 people in finance in one of their divisions

SIEMENS

THEY FOCUS ON UPSKILLING IN LOW CODE AND AI. IT LEADS TO IMMEDIATE RETURN ON LEARNING FOR THEM



**EFFICIENCY
AND SPEED**



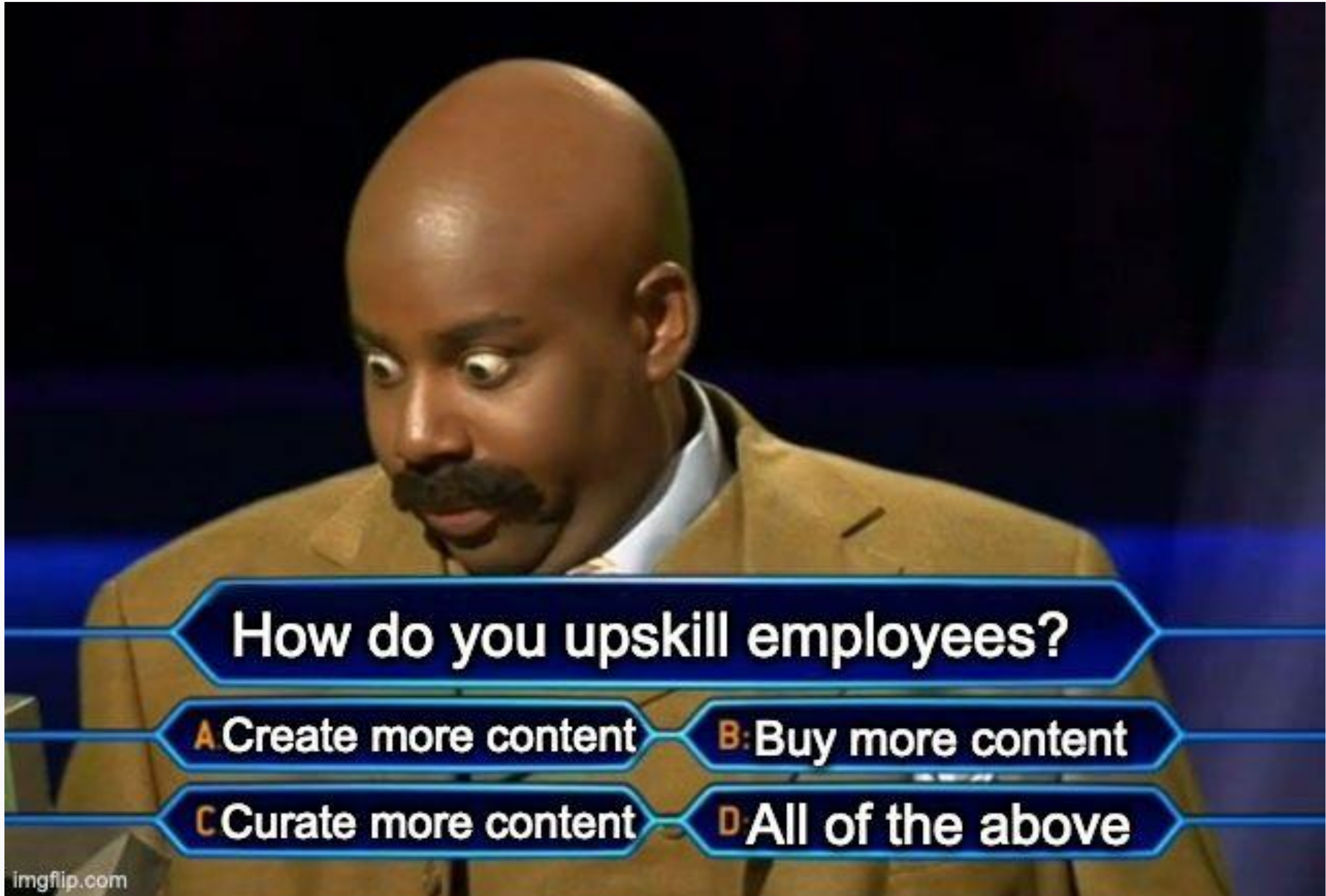
**COST EFFECTIVE
UPSKILLING**



**DEMOCRATIZED
IT**



**FUTURE PROOF
ORGANISATION**



How do you upskill employees?

A. Create more content

B. Buy more content

C. Curate more content

D. All of the above

BOTS & PEOPLE HELPS ENTERPRISES DOING THIS BY TRAINING PEOPLE IN...

4 Levels:

Learners can enter in each level depending on their previous experience

- Beginner
- Intermediate
- Advanced
- Expert



Artificial Intelligence

- AI Awareness
Workshop
- AI Pioneer
Cohort- based journey
- AI Advanced
Coaching
-



Process Excellence & Automation

- Automation Awareness
Workshop
- Automation Agent
Cohort- based journey
- Use Case Sparring
Coaching
-



Microsoft Power Platform or UiPath

- Low Code Awareness
Workshop
- Citizen Developer Basic
Cohort- based journey
- Citizen Developer Advanced
Coaching
- Certification Preparation
Coaching

IN THREE FORMATS...



VIRTUAL WORKSHOPS

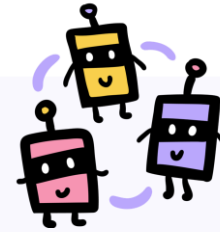
- Self-Study
- Interactive Workshop

IN THREE FORMATS...



VIRTUAL WORKSHOPS

- Self-Study
- Interactive Workshop



COHORT-BASED LEARNING

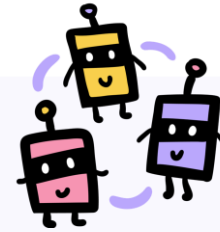
- Self-Study
- Homework
- Interactive Live Session

IN THREE FORMATS...



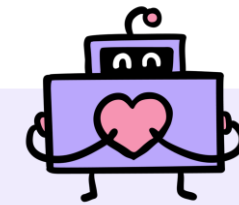
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COHORT-BASED LEARNING

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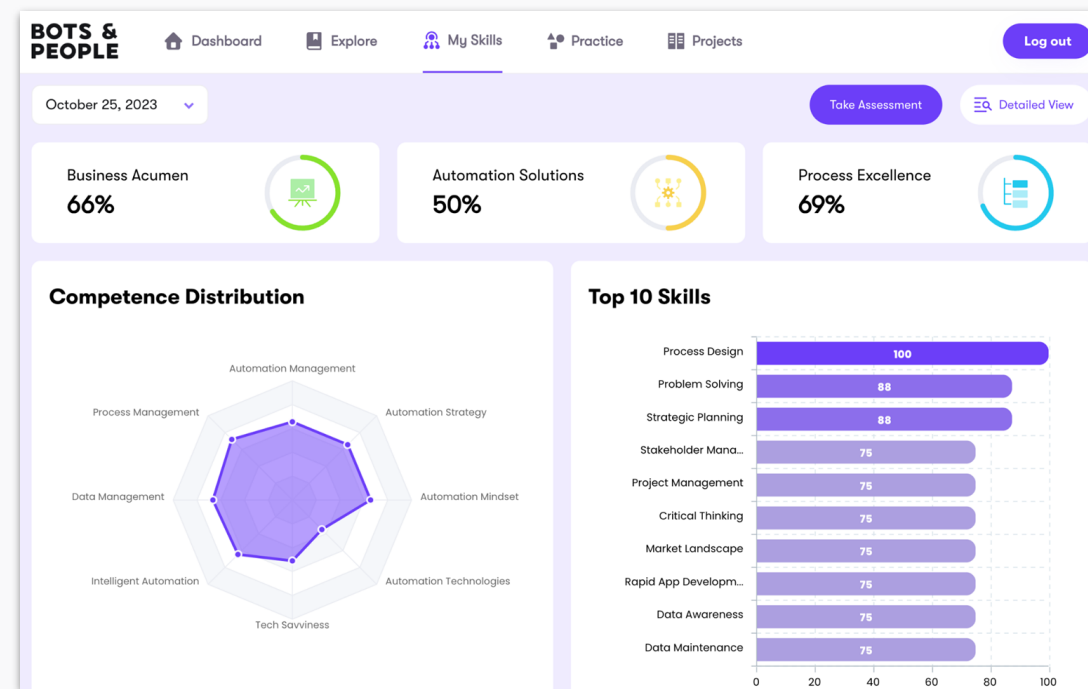


EXPERT COACHING

- Case definition
- Individual coaching sessions

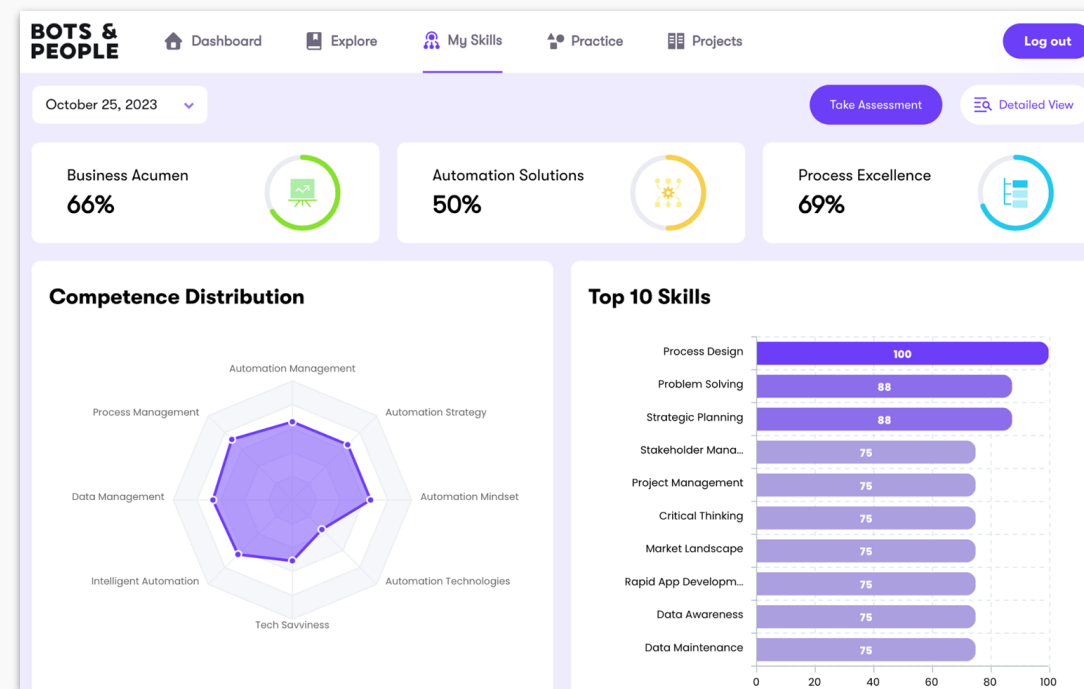
WITH A SEAMLESS PLATFORM EXPERIENCE

TAILORED SKILL-ASSESSMENT



WITH A SEAMLESS PLATFORM EXPERIENCE

TAILORED SKILL-ASSESSMENT



USER-FRIENDLY JOURNEY OVERVIEW, INTEGRATED LIVE SESSIONS AND E-LEARNING

Automation Beginner Journey

From its roots to modern-day uses, learn about the fundamental benefits and practices of process automation.

Automation Intermediate Journey

- TO GO Live-Session: Welcome & Kick-Off (Mon, 27 Nov, 10:00 - 10:30)
- TO GO E-Learning: Until next Live-Session: Automation Intro
- COMPLETED E-Learning: Until next Live-Session: Automation Fundamentals
- TO GO Live-Session: Automation Mindset (Tue, 05 Dec, 10:00 - 11:30)
- TO GO E-Learning: Until next Live-Session: Change Management
- TO GO E-Learning: Until next Live-Session: Change Management Showcase
- TO GO E-Learning

Change Management Showcase

- COURSE INTRO
- Course Intro
- CHANGE MANAGEMENT IN THEORY
- Theoretical Framework
- 1. SHOW CASE - BRITISH AIRWAYS
- The British Airways Situation
- Approach & Outcome
- 2. SHOW CASE - ANDREAS SCHMID GROUP
- Process Automation at Andreas Schmid Group

Automation Mindset | Beginner Journey

- Welcome & Check-In
- Automation Mindset
- Wrap-Up & Outlook

Automation Mindset

- Operational Excellence
- Human Centered
- Agile
- Growth
- The Adaptive Mindset Culture

Video Player

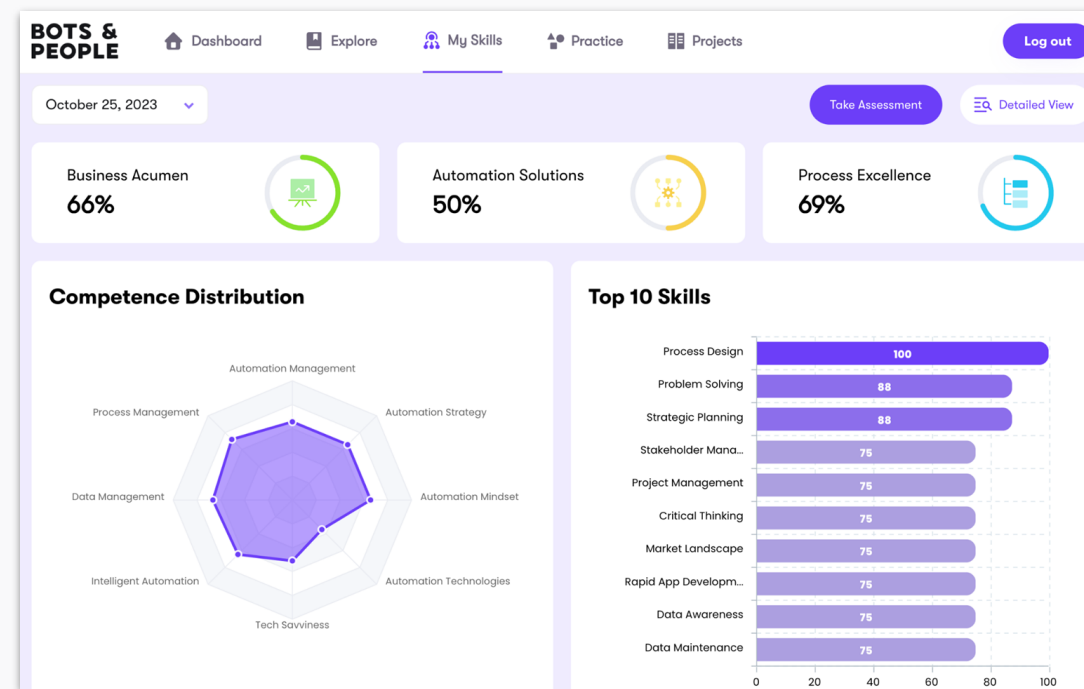
FaceTime HD Camera (iMac19,8)

Default - MacBook Air Microphone (B...)

Default - MacBook Air Speaker (iMac19,8)

WITH A SEAMLESS PLATFORM EXPERIENCE

TAILORED SKILL-ASSESSMENT



USER-FRIENDLY JOURNEY OVERVIEW, INTEGRATED LIVE SESSIONS AND E-LEARNING

Automation Beginner Journey

- 1 TO DO Live-Session Welcome & Kick-Off
- 2 TO DO E-Learning Until next Live-Session Automation Intro
- 3 COMPLETED E-Learning Until next Live-Session Automation Fundamentals
- 4 TO DO Live-Session Tue, 05 Dec, 10:00 - 11:30 Automation Mindset
- 5 TO DO E-Learning Until next Live-Session Change Management
- 6 TO DO E-Learning Until next Live-Session Change Management Showcase
- 7 TO DO E-Learning

Automation Mindset | Beginner journey

- 1 Welcome & Check-In
- 2 Automation Mindset
- 3 Wrap-Up & Outlook

PROJECTS AND SANDBOXES IN THE FLOW OF LEARNING FOR LEARNING TRANSFER

Your Projects

PROJECT	DEPARTMENT	CREATED BY	DATE CREATED	STATUS
Unser Team Projekt	Finance	Nico Bitzer	25.10.2023	New

Explore our Practice Exercises

LEVEL: Intermediate Advanced

TOPIC: Power Platform Process Mining RPA

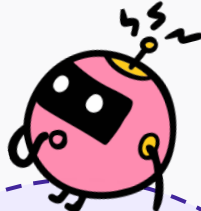
- Power Apps: Birthday App** (Intermediate, 2.5 hours)
- Test Practice** (Advanced, 2 hours)



THIS IS HOW WE ONBOARD OUR ENTERPRISE CUSTOMER

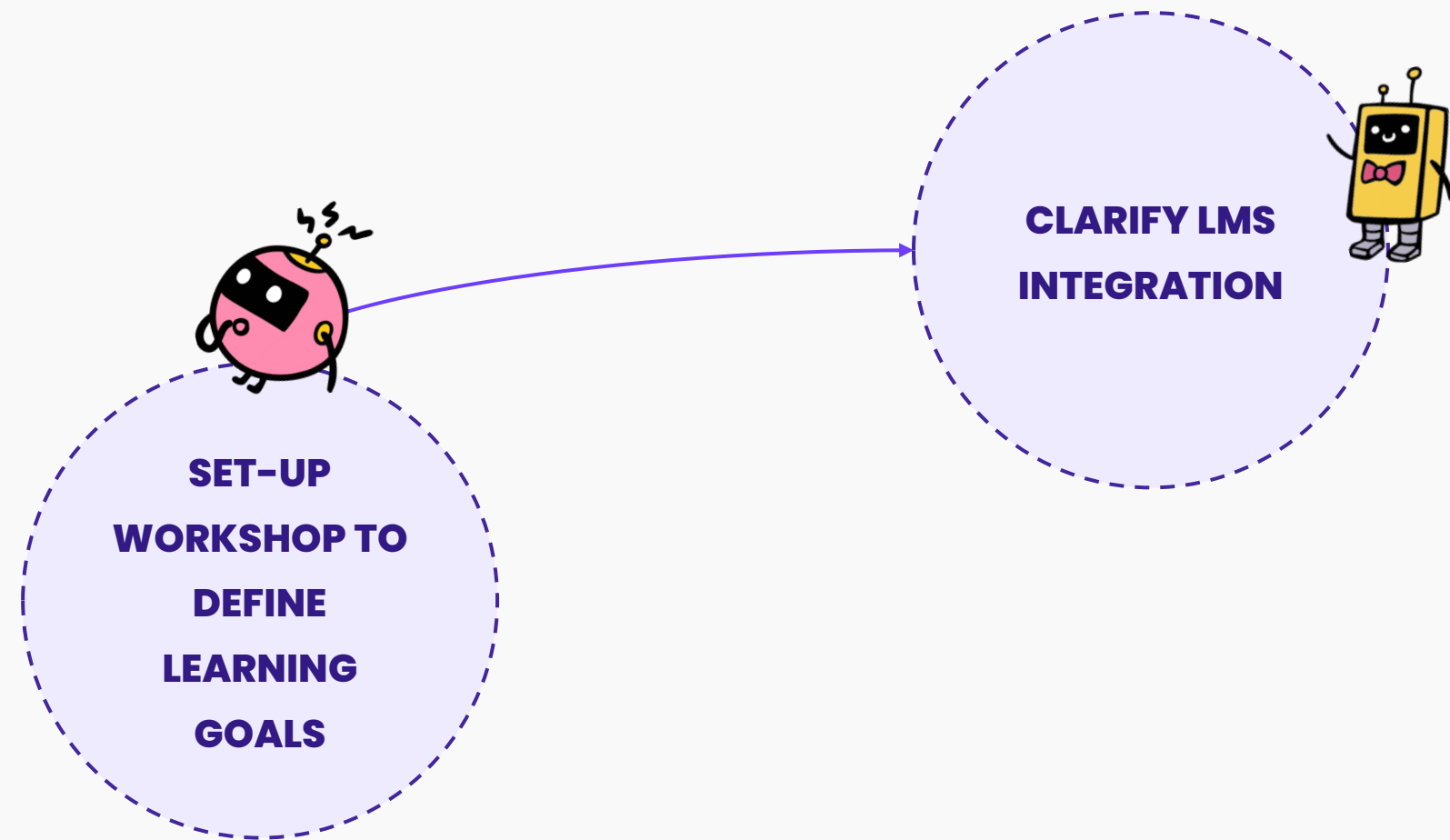


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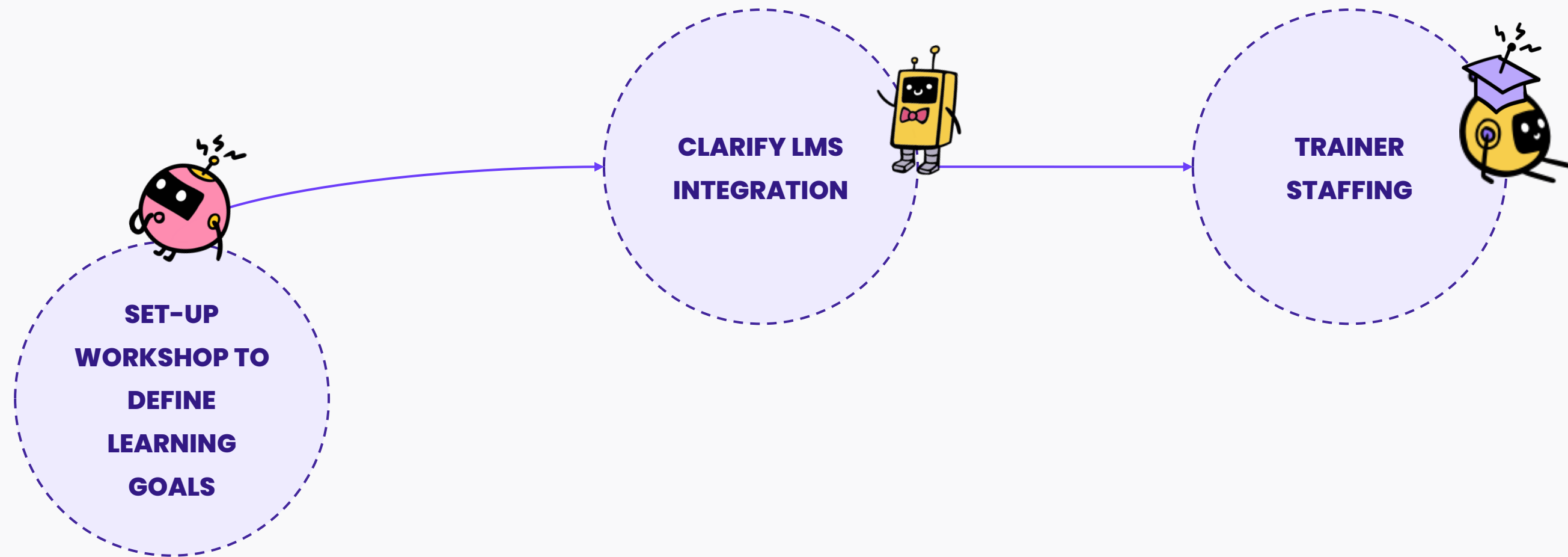


**SET-UP
WORKSHOP TO
DEFINE
LEARNING
GOALS**

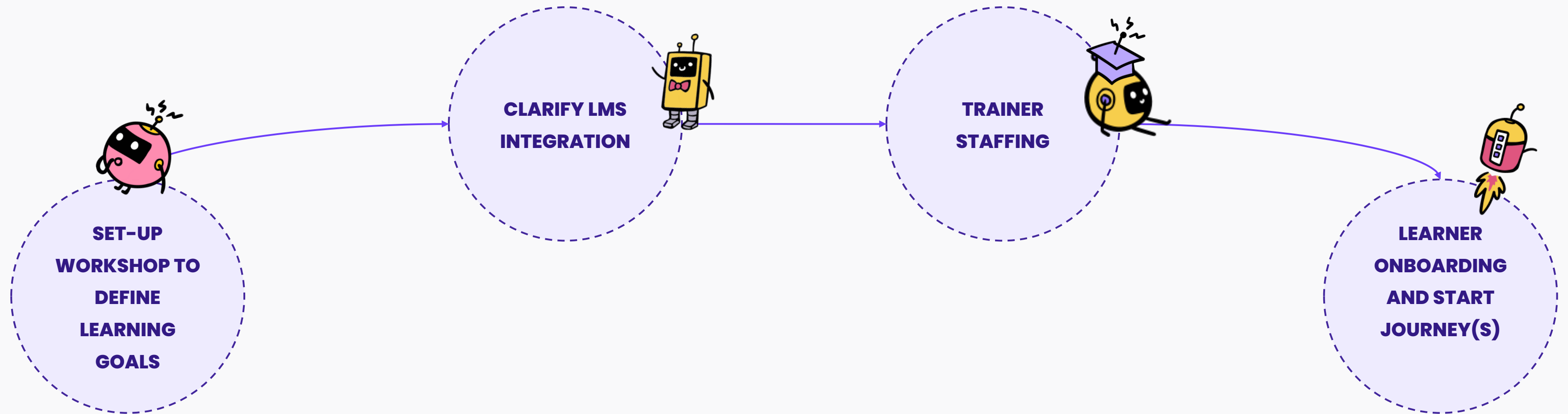
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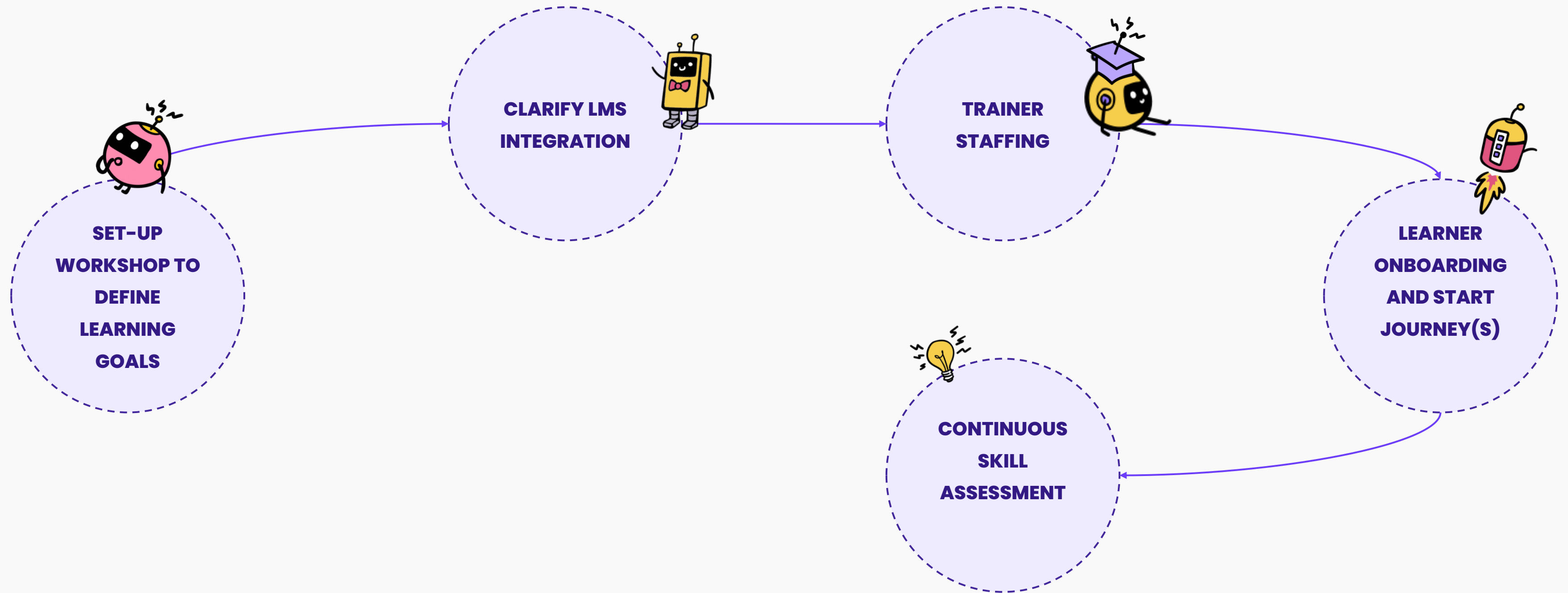
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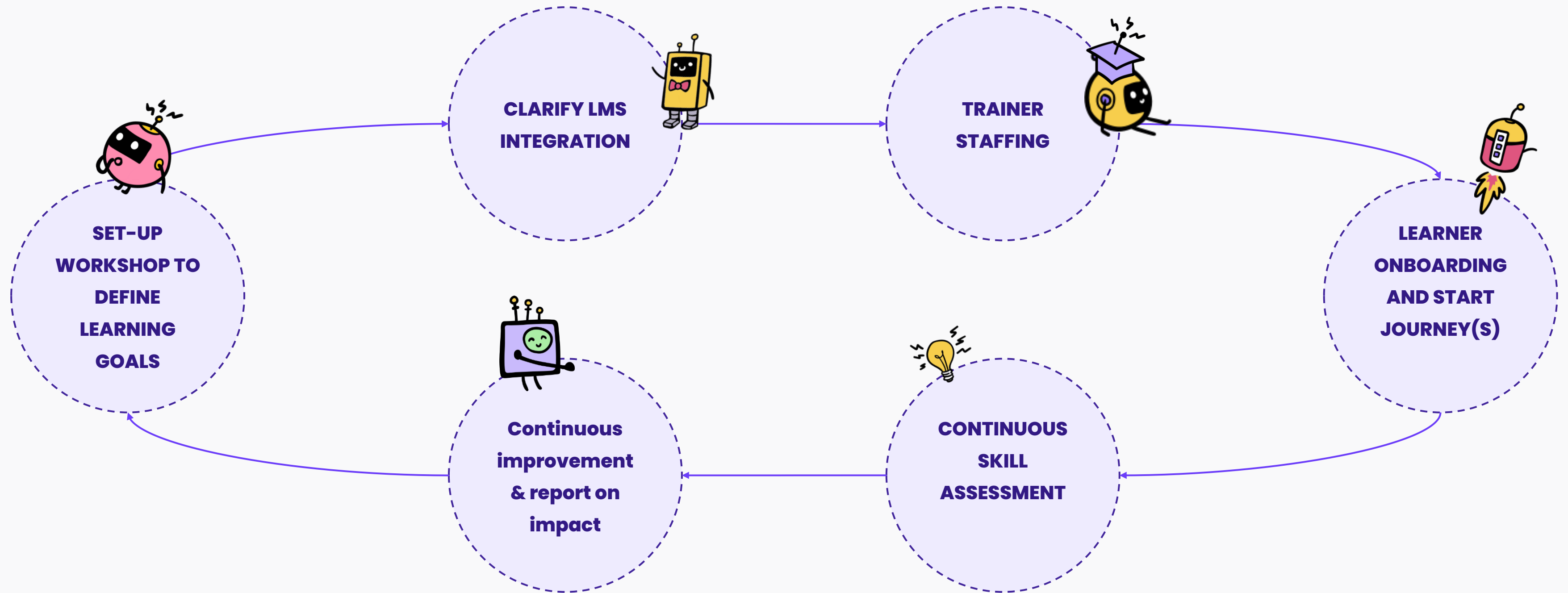
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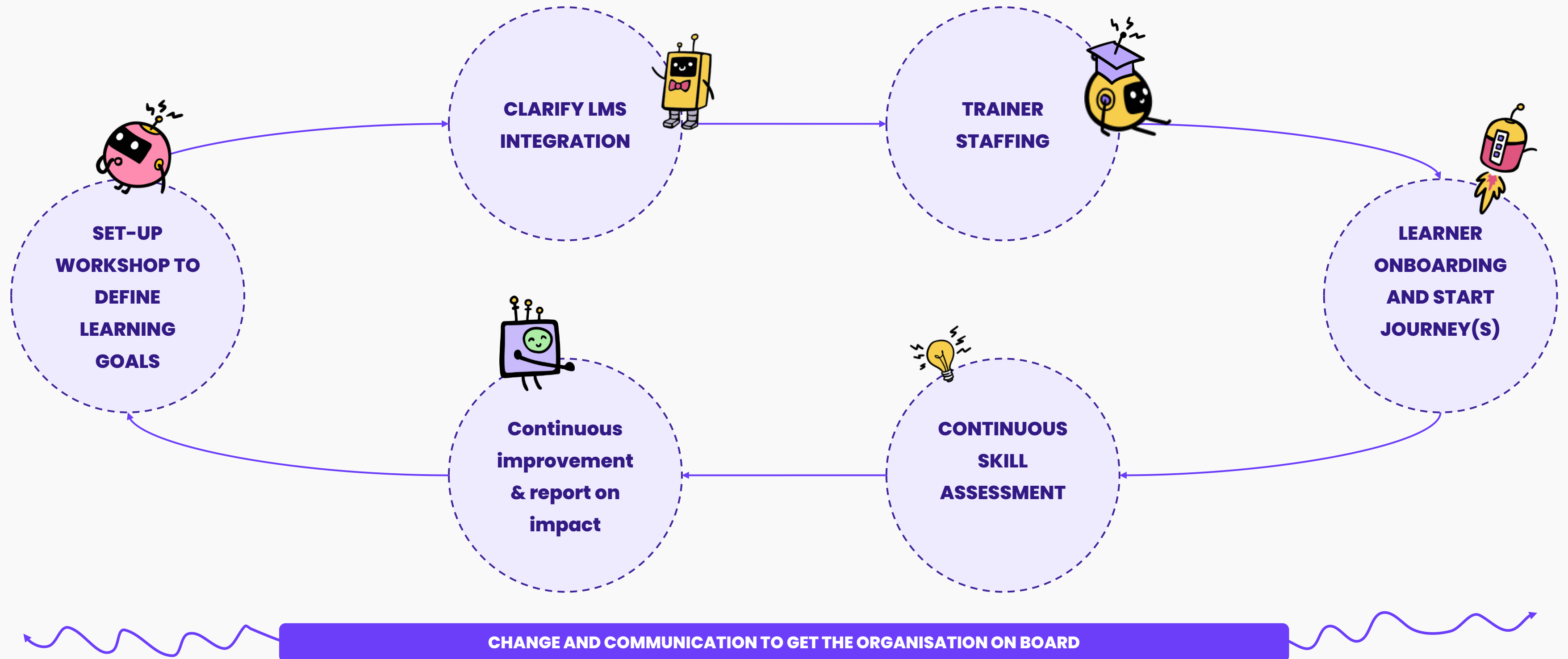
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THIS IS HOW WE ONBOARD OUR ENTERPRISE CUSTOMER



WE HAVE DONE IT BEFORE. ASK SOME OF OUR PARTNERS.



- Rolled out AI and Process Automation Workshops
- Gen. AI Promptathons for >1.000 people, rolled out in 3 months



- Rolled out AI Pioneer cohort for > 300 employees and generated > 200 use-case ideas
- Rolled out Automation pioneer program for > 300 consultants



- Rolled out Automation Agent program at Finance DI
- generated 46 use-cases with a saving potential of 45.000 Hours Back to the Business



- Citizen Development Basic Cohort with an NPS of 40
- One Use-Case per participant was developed



- Process Automation beginner, intermediate and advanced learning cohort with an average NPS of 40
- Trained 275 E.ON employees in just one year



- Rolled out Citizen Development, identified 14 Use-Cases with 18.000 Hours Back to the Business
- Developed 4 Use-Cases with a potential of 4k HBTB

LET US MAKE THE WORLD NO MORE BORING TOGETHER!



LISTEN TO OUR BOTCAST



SUBSCRIBE TO OUR MAG



ADD ME ON LINKEDIN





NO MORE BORING!

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